

# COURSE IN LIVESTOCK MARKET OPERATIONS AND MANAGEMENT

for aspiring Livestock Market Managers



## How do I join?

To be considered for this programme, you should ideally be working in the industry and be supported by your employer, as you will need to draw on your workplace experience. You must be at least 18 years of age on the date of enrolment. You should also have at least five GCSE's at grade A-C which should normally include English and Maths and ideally with evidence of a sufficient standard of core educational skills to benefit from, and succeed in higher education and substantial industrial and professional experience and responsibility or an NVQ at Level 2, 3 or 4, as appropriate. For candidates with no higher education qualifications, such experiences should normally be of five years or more. You will also need access to a computer with up to date software and a reliable internet connection.

## What are the fees?

The tuition fee for 2023 entry for the full four year course is £7,500. The LAA and IAAS typically contribute towards this for candidates attending that work for member firms of the LAA & IAAS and details of their specific contributions can be obtained from the LAA & IAAS. Accommodation costs during the residential study weeks are in addition to this.

Those wishing to apply to enroll onto the course should send their full name, date of birth and email address to Mark Simcock (see below) together with a note outlining their professional experience to date as well as any academic qualifications that they hold. They should also send a letter of support from their employer confirming their suitability to enroll plus an undertaking to pay the agreed tuition fees.

## Contact:

**Dr. Mark A Simcock BSc (Hons) D.B. Env. MRICS FAAV FLAA, FHEA**  
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**THE ROUTE TO  
MEMBERSHIP  
OF THE  
LIVESTOCK  
AUCTIONEERS  
ASSOCIATION &  
THE INSTITUTE  
OF  
AUCTIONEERS  
AND  
APPRAISERS  
OF SCOTLAND**

The Livestock Auctioneers Association (LAA) and the Institute of Auctioneers & Appraisers of Scotland (IAAS) are pleased to promote a route to membership of the two organisations, in collaboration with Harper Adams University, Shropshire.

**Sign Up now for the 2023 intake!**





## The route to membership consists of two programmes:

- University Foundation Certificate in Livestock Market Operations and Management – leading to Associate Status with the requisite practical experience
- The Certificate of Higher Education in Livestock Operations and Management – leading to Fellowship Status with the requisite practical experience

### Advanced Entry

Advanced Entry options are available to graduates in suitable subjects, and holders of other suitable qualifications. Examples would include Agriculture graduates, and graduates of courses carrying rural professional accreditation by the Royal Institution of Chartered Surveyors. In all cases however, there will be a minimum study requirement for the Harper Adams award.

### How does it work?

Enrolment takes place in January, during an induction/tuition week. Further study is then supported online through a Virtual Learning Environment, with students returning to University later in the year for further campus tuition, group visits and assessment. Students are encouraged to get together between campus visits, to visit local markets, meat processors and other related

## University Foundation Certificate in Livestock Market Operations and Management

Year One	Year Two
Animal Welfare & Health in the Livestock Market	Law & Tax for the Livestock Auctioneer
Market Operational Management	Valuation for the Livestock Auctioneer
Livestock & Markets: Supply chain relationships	Work-Based Project

## Certificate of Higher Education in Livestock Market Operations and Management

Year Three	Year Four
Human Resource Management	Agricultural Policy for the Livestock Market Operator
Financial Analysis & Planning	Agricultural Marketing for the Livestock Market Operator

activities.

The programme is presented from January to July to leave the latter half of the year clear for the all-important peak period in sales. Candidates will start with the University Foundation Certificate, which involves studying six modules over two years, three per annum. This will achieve Associate Status with LAA/IAAS. There is then the opportunity to move on to the Certificate of Higher Education, consisting of a further three modules over two years, two per annum, for Fellowship Status. All the modules are graded at Level 4 in the National Framework for Higher Education Qualifications. This is equivalent in level to the first year of a degree course. Foundation Certificate modules are worth between 10 credits each, and the additional modules for the Certificate of Higher Education are worth 15 credits each. This means that the full Certificate programme is worth 120 credits in total,

the same size as the first year of a degree course.

The University Foundation Certificate has been designed to provide the bedrock of knowledge and skills needed by anybody aspiring to competent livestock auction practice.

The Certificate of Higher Education builds on this basic knowledge for future market managers and directors by looking at a broader curriculum in the context of livestock operations and management. The teaching staff of the University include professionally-qualified auctioneers and valuers with extensive industry experience. They will also be supported by practitioners who are at the forefront of current market operations and practice.

See back page for criteria and contact details